CENTRAL VIRGINIA WASTE MANAGEMENT AUTHORITY

Request for Proposals

HOUSEHOLD HAZARDOUS WASTE COLLECTION, HAULING AND DISPOSAL SERVICES

CVWMA RFP 24-04

Issue Date: February 20, 2024

Proposal Due Date: March 29, 2024

Central Virginia Waste Management Authority 2100 West Laburnum, Suite 105 Richmond, Virginia 23227

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HOUSEHOLD HAZARDOUS WASTE COLLECTION, HAULING AND DISPOSAL SERVICES

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SECTION 1 INVITATION TO RESPOND and REQUEST FOR PROPOSALS (RFP)

The Central Virginia Waste Management Authority (CVWMA) is a regional public service authority created pursuant to the provisions of the Virginia Water and Waste Authorities Act, §15.2-5100, et seq., to assist its thirteen-member jurisdictions in developing and implementing effective solid waste management, waste diversion and recycling programs through contracts with the private sector. Member jurisdictions include: the Counties of Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent, Powhatan, Prince George, the Town of Ashland, and the Cities of Colonial Heights, Hopewell, Petersburg and Richmond (collectively "Member Jurisdictions"). The members that elect to participate in CVWMA programs execute a Special Project Service Agreement that authorizes the CVWMA to direct the contractor to provide the covered services to the Participating Local Jurisdiction(s).

Pursuant to Title 2.2, Chapter 43, the Virginia Public Procurement Act, the Central Virginia Waste Management Authority (CVWMA or the Authority) is seeking proposals for Household Hazardous Waste Collection, Hauling, and Disposal Services in the CVWMA Region.

A mandatory pre-proposal conference will be held on Thursday February 29, 2024 at 10:00 a.m. The conference will be held at the CVWMA offices at 2100 West Laburnum Ave, Suite 105, Richmond, VA 23227. Any company, firm, partnership, or individual intending to respond to this RFP <u>MUST</u> attend. If you have any questions regarding this meeting please contact Rich Nolan, CVWMA Director of Operations at rnolan@cvwma.com or 804-612-0553.

Offerors must submit to the CVWMA sealed responses (hereinafter "Response" or "Proposal") to this Request for Proposals ("RFP") for Household Hazardous Waste Collection, Hauling, and Disposal Services to be provided by the Offeror(s) in any one or multiple Member Jurisdictions. **Proposals are due by 2:00 p.m. March 29, 2024**. Responses must be received at the CVWMA Administrative Offices, 2100 W. Laburnum Avenue Suite 105, Richmond VA 23227. An Offeror may be an individual, partnership, corporation, limited liability company, or other legal entity. Certain other terms are defined in Sections 5 and 6 of this RFP. The potential Contract awarded as a result of this procurement will be a "requirements" Contract, with no quantities guaranteed.

The CVWMA reserves the right to award one or more Contract(s) for the requested services to the Offeror or Offerors submitting the most responsive proposal(s) based on the best value to the CVWMA and its Member Jurisdictions in terms of the overall combination of quality, price and required service elements. See Section 5 Scope of Services for more information.

Pursuant to Va. Code §2.2-4342(F), trade secrets or proprietary information submitted by any Offeror in connection with this RFP shall not be subject to public disclosure under the Virginia Freedom of Information Act, however the Offeror must invoke the protection prior to or upon submission of the data or other materials, and identifying the data or other materials by page or paragraph number to be protected, and state the reasons why protection is necessary. Failure to follow these guidelines shall constitute a waiver of the Offeror's request for confidentiality where invoked and/or may automatically prevent CVWMA from withholding such information pursuant to a Virginia Freedom of Information Act request for the same.

Cooperative Procurement – This procurement is being conducted under the provisions of Section 2.2-4304 of the Code of Virginia. As stated, a public body may purchase from another public body's contract even if it did not participate in the Request for Proposal, if the Request for Proposal specified that the procurement was being conducted on behalf of other public bodies. Except for contracts for architectural and engineering services and most construction contracts, if agreed to by the selected Contractor, other public bodies may utilize the Contract awarded pursuant to this RFP, if any. The selected Contractor shall deal directly with any public body it authorizes to use the Contract. The CVWMA is not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transaction between the selected Contractor(s) and any other public bodies, and in no event shall the CVWMA be responsible for any costs, damages, or injury resulting to any other party from use of a Contract awarded pursuant to this RFP, if any. CVWMA assumes no responsibility for any notification of the availability of the Contract for use by other public bodies, but the selected Contractor(s) may conduct such notification.

Copies of the RFP will be made available online at www.cvwma.com and daily from 9:00 a.m. to 4:00 p.m. beginning February 20, 2024 at the CVWMA's Administrative Offices located at the address above. Interested parties may contact Rich Nolan, Director of Operations, 804-612-0553 or rnolan@cvwma.com for further information.

SECTION 2 BACKGROUND INFORMATION AND DESCRIPTION OF CURRENT PROGRAM

The purpose of this section is to familiarize prospective Offerors with the CVWMA, the CVWMA's RFP process and brief description of the project.

Background. CVWMA is a political subdivision of the Commonwealth of Virginia formed by 13 local government members: the Counties of Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent, Powhatan and Prince George, the Town of Ashland and the Cities of Colonial Heights, Hopewell, Petersburg and Richmond (Member Jurisdictions). The CVWMA service area spans 2,442 square miles and has a population of over 1.2 million.

The CVWMA was created by the Member Jurisdictions to provide recycling and solid waste management services. The governing body of each of the Member Jurisdictions appoints one or more representatives who collectively serve as the CVWMA Board of Directors.

Each of the 13 local governments contributes funding to support the operation of the CVWMA. The CVWMA procures and administers various municipal solid waste and recycling programs through contracts with the private sector. Member Jurisdictions select the programs in which they participate and pay for the costs of services for each program in which they participate.

Summary of Intent:

The CVWMA's intent and purpose of this RFP is to provide Member Jurisdictions with the highest quality and economical service for the collection, hauling, and proper disposal of Household Hazardous Waste (HHW) at various sites within the CVWMA service area. The potential Contract(s) awarded as a result of this procurement will be a "requirements" Contract, with no guaranteed quantities.

The award(s) shall be based on the quality of the submittal; the experience, background and ability of the Offeror(s) to perform the required services; the cost to the CVWMA and Participating Jurisdictions; and the ability of the Offeror(s) to satisfy all criteria set forth in this RFP. To this end, CVWMA has provided as much information as possible to all prospective Offerors to allow them to compute fair and reasonable cost proposals. However, it is the sole responsibility of the Offeror(s) to calculate and be responsible for the prices quoted in its proposal.

The Contract resulting from this procurement will be for a five-year term, with a possible five-year renewable option, beginning on or about July 1, 2024.

Current Program and Project Description:

<u>Current Program</u>: Currently CVWMA has contracts with two vendors for the services requested in this RFP:

HHW Collection, Transportation and Processing Services: The current CVWMA HHW program includes Category 1 Material and Category 3 Material.as defined in Section 6 of this RFP.

Currently, seven Member Jursidictions (Colonial Heights, Goochland, Hanover, Henrico, New Kent, Powhatan and Richmond), "Participating Local Jurisdictions," participate in the Contract and the Contractor collects mostly Category 1 and 3 Materials from 55-gallon drums at eleven sites within those Participating Jurisdictions. The list of the current locations served through the CVWMA can be found in Section 9.

HHW Event Collection, Hauling and Disposal Services: Four Member Jurisdictions currently participate in the Events Contract (Goochland, Hanover, Prince George and Richmond). This program includes one-day Collection Events typically scheduled on Saturdays. The Contractor provides containers, crew and vehicles to collect, identify, transport and dispose of HHW. In addition to Category 1 and Category 3 Materials, Other Known Types of HHW may also be included for collection. Some Other Known Types of HHW include, but is not limited to, pesticides, herbicides, oxidizers, acids, bases, fluorescent lights and mercury. These events are typically held on Saturdays, 4 to 6 times a year in several Participating Local Jurisdictions.

Project Description:

CVWMA desires to enter into a contractual arrangement with one or more entities for the collection, hauling, and disposal of HHW from various collection sites located within the Service Area on a routine bases and/or special event basis.

Contract or Contracts that may be awarded as a result of this procurement will authorize collection, hauling and disposal of HHW to continue as described above in the current Participating Jurisdictions and potentially in other Member Jurisdictions. Routine collections may also include Other Known Types of HHW in addition to Category 1 and Category 3 Materials.

Those jurisdictions that ultimately decide to execute a Special Project Service Agreement for the potential Contract are considered "Participating Local Jurisdictions (PLJ)."

Any requirements for separation by type of waste that are necessary prior to handling the material by the Offeror should be specified. All aspects of proposed material handling, processing, transporting, ultimate storage and disposal must be in compliance with all applicable federal, state, and local laws, ordinances, and regulations. The proposal should specify how the HHW will be processed for disposal and/or generate usable energy or another product. Lack of knowledge of Offeror of applicable laws, ordinances and regulations shall in no way be relief from liability or a defense to legal action. Further, Offeror shall be responsible for obtaining all applicable permits to conduct such work. See Section 5 for complete details of Scope of Services expected under this RFP.

SECTION 3 INSTRUCTIONS TO OFFERORS

This Request for Proposals (RFP) constitutes the complete set of specifications and proposal forms. All proposals and documents must be executed and submitted in sealed envelopes as provided in this section. By submitting a proposal, the Offeror agrees to be bound by all terms and conditions specified herein. Submittal of a proposal in response to this RFP constitutes a binding offer by the Offeror. Proposals that do not comply with these requirements may be rejected by the CVWMA.

1. Receipt and Opening of the Proposals:

- a. Sealed proposals must be <u>received</u> by the CVWMA at its Administrative Offices located at 2100 West Laburnum Avenue, Suite 105, Richmond, Virginia 23227, by 2:00 p.m. on March 29, 2024. At that time, in the Conference Room of the Central Virginia Waste Management Authority, the sealed responses will be publicly opened and all Offerors names recorded.
- b. Proposals must be enclosed in a sealed envelope that is clearly labeled with the following: "PROPOSAL FOR HOUSEHOLD HAZARDOUS WASTE COLLECTION, HAULING AND DISPOSAL SERVICES"

Proposals shall be addressed as follows:

Kimberly A. Hynes, Executive Director Central Virginia Waste Management Authority 2100 West Laburnum Avenue, Suite 105 Richmond, Virginia 23227

The face of the sealed envelope shall contain the Offeror's name, a contact person, return address, date and the time the RFP is submitted. Any proposal received after the time and date specified shall not be considered and will be returned to the Offeror unopened.

- c. Any proposal may be withdrawn by or before 2:00 p.m., March 29, 2024. No Offeror may withdraw a proposal after this time unless otherwise allowed by law.
- d. The CVWMA will address questions or concerns via email or phone call. If it deems it appropriate, the CVWMA will prepare written responses to questions raised that relate to interpretation of, or changes to, the RFP that the CVWMA deems appropriate for clarification. The responses will be divided into two (2) categories:
 - Items requiring only clarification, interpretation or explanation, and

- Items requiring an addition, deletion or change to the original RFP. Responses to items in this category will be accompanied by the appropriate amended portion of the RFP.
- e. All concerns, protests or objections related to the proposal process shall be raised in writing by Offerors not later than March 24, 2024.
- f. Only written interpretations of or changes to the RFP received from or issued by the CVWMA shall be relied upon by prospective respondents in preparing their proposals. Such written interpretations or changes will be issued by the CVWMA by 4:00 p.m. March 27, 2024.
- 2. Submittal and Execution of Proposal: One (1) original proposal and an electronic copy must be submitted by the due date for proposals. Specifically, proposals must be typed or legibly printed in non-erasable ink. An electronic copy can be provided on a USB drive or emailed to rnolan@cvwma.com. All corrections made to any part of the proposal by the Offeror must be initialed in non-erasable ink.

Proposals must be executed in the name of the Offeror submitting the proposal and signed in non-erasable ink by one authorized to contractually bind the Offeror. The individual signing on behalf of an Offeror shall also type or print his or her name, title and address as indicated on the Offeror's Price Proposal form contained in Section 7 of this RFP. Furthermore, where applicable, the Offeror should indicate its state of incorporation or legal formation on the form and affix its corporate or official seal attested to by the corporate secretary or similarly authorized individual.

- **3. Proposal Deadline:** Proposals are due at the CVWMA administrative offices on the date and at the time specified in this RFP. Under no circumstance shall proposals delivered after the time specified be considered; such proposals will be returned unopened. It shall be the Offeror's sole responsibility to ensure that the proposal is complete and delivered at the proper time and to the proper place. Offers by facsimile, telephone, email or other electronic means are not acceptable. A PROPOSAL MAY <u>NOT</u> BE ALTERED BY THE OFFEROR AFTER THE PROPOSAL DEADLINE.
- 4. Mandatory Pre-Proposal Conference: To be held on Thursday February 29, 2024 at 10:00 a.m. The conference will be held at the CVWMA offices at 2100 West Laburnum Ave, Suite 105, Richmond, VA 23227. Any company, firm, partnership, or individual intending to respond to this RFP MUST attend. If you have any questions regarding this meeting please contact Rich Nolan, CVWMA Director of Operations at rnolan@cvwma.com or 804-612-0553.
- **5. Mistakes:** Offerors are expected to examine the specifications and all other instructions provided herein. FAILURE TO DO SO WILL BE AT THE OFFEROR'S RISK. Unit prices quoted are for the purpose of comparison only and will not necessarily be the primary deciding factor in the awarding of a contract.

- **6. Additional Terms and Conditions:** Additional terms and conditions other than those requested by the RFP that are included with the proposal response shall not be evaluated or considered. Any and all such additional terms and conditions shall have no force and effect and are inapplicable to this RFP.
- 7. Interpretation: All Offerors shall carefully examine the RFP. Any perceived ambiguities or inconsistencies shall be brought to the attention of the CVWMA in writing prior to the proposal deadline; failure to do so, on the part of the Offeror, will constitute an acceptance by the Offeror of any subsequent decision. Additional questions concerning the intent, meaning and interpretation of the RFP that are raised subsequent to the issuance of any addenda shall be made in writing, and received by the CVWMA at least five (5) days prior to the proposal submittal deadline. Written inquiries should be addressed to:

Mr. Rich Nolan, Director of Operations Central Virginia Waste Management Authority 2100 West Laburnum Avenue, Suite 105 Richmond, Virginia 23227 Phone: (804) 612-0553

Fax: (804) 359-8421

Email: rnolan@cvwma.com

No person at the CVWMA is authorized to provide oral interpretations of, or make oral changes to, the RFP. Therefore, any oral statements will not be binding on the CVWMA and should not be relied upon by any Offeror. Any interpretation of, or changes to, the RFP will be made in the form of a written document and will be furnished to all prospective Offerors.

- **8.** Conflict of Interest: Each Offeror must disclose in its proposal the name of any officer, director, agent, or any relative of an officer, director or agent who is an employee or appointed official of the CVWMA or Member Jurisdiction. Further, all Offerors must disclose the name of any CVWMA or its Member Jurisdiction employee or appointed official who owns, directly or indirectly, an interest of 5 percent or more in the Offeror's firm or any of its branches, divisions or subsidiaries.
- **9. Legal Requirements:** Offerors are required to comply with all provisions of federal, state and local laws, ordinances, rules and regulations that are applicable to the items being proposed. Lack of knowledge of the Offeror shall in no way be a cause for relief from responsibility or constitute a cognizable defense against the legal effects thereof.
- **10. Contractual Agreement:** No award shall be final until such time as a Contract as defined in Section 6 of this RFP has been executed by the CVWMA Executive Director. Any and all legal action necessary to enforce a contract resulting from this RFP will be interpreted according to laws of Virginia; the venue shall be the City of Richmond, Virginia.
- **11. Facilities:** The CVWMA reserves the right to inspect the Offeror's facilities, equipment, etc., at any reasonable time with prior notice, to determine that the Offeror has a bona fide place of business and is a responsible Offeror.

- **12. Permits and Licenses**: Copies of solid waste permits of the facility or facilities being used for disposal may be required as part of the review.
- **13. Insurance:** The CVWMA has set forth its insurance requirements in detail in Section 6, General Contract Terms and Conditions, of this RFP. Each response to this RFP must also be accompanied by a Certificate of Insurance evidencing the coverage set forth in Section 6. In lieu of said Certificate, the Offeror may submit evidence satisfactory to the CVWMA that, in the event an award of the proposed Contract is made to his/her company, the required coverage would be in place before execution of the Contract. The CVWMA shall be the sole judge of what represents satisfactory evidence.
- **14. Disqualification of Offerors:** If an Offeror submits more than one proposal or partners with two separate companies, all such proposals shall be rejected by the CVWMA and not considered by the CVWMA. Reasonable grounds for believing that an Offeror is involved in more than one proposal for the same work will be cause for rejection of all proposals with which such Offerors are believed to be involved. Any or all proposals will be rejected if there is reason to believe that collusion exists among these Offerors.
- **15. Modifications:** The CVWMA reserves the right to make modifications to the Scope of Services and General Contract Terms and Conditions specified in this RFP that in its sole discretion it determines more fully effectuates the intent of this RFP during the negotiation process. The modification of any Contract(s) resulting from this procurement after execution must be made in writing and accepted mutually by both parties. Although it is possible that certain Terms and Conditions may be modified during the negotiation process, however, for purposes of its submittal the Offeror should assume that the language contained in the General Contract Terms and Conditions will not be modified during the negotiation process.

16. Surety Commitment Letter, Performance Bond/Letter of Credit/Payment Bond:

Each Offeror must provide, as part of the RFP response, a letter of commitment from an approved surety/financial institution to provide a Performance Bond/Letter of Credit that specifies the amount the surety/financial institution is willing to provide to the Offeror to guarantee provision of the goods and/or performance of the services of a Contract resulting from this RFP. The amount shall be equal to \$20,000. In addition, it must state that said bond will be delivered within the specified time if the proposed Contract is awarded.

The selected Offeror(s) shall deliver to the CVWMA a Performance Bond/Letter of Credit within thirty (30) days after execution of the Contract. The Performance Bond/Letter of Credit shall be executed by an approved independent surety/banking institution authorized to transact business in the Commonwealth of Virginia, guaranteeing both the faithful performance of the proposed Contract and the due payment of all lawful claims for all labor, material, and equipment used in the work. The Performance Bond/Letter of Credit required for any Contract resulting from this RFP shall be \$20,000. The performance bond may be adjusted at each anniversary of the Contract. The value of the performance bond/letter of credit may be determined as a part of the negotiation process of this RFP.

It shall be at the CVWMA's sole discretion as to whether a surety company with an ownership interest held by or controlled by an Offeror shall be deemed an acceptable underwriter of the

bonds required under this proposal.

17. Minimum Offeror Requirements: Each Offeror must prove to the satisfaction of the CVWMA that it is capable and has, or can obtain, sufficient facilities, equipment, personnel and financial stability to perform the services specified in this RFP. Further detail regarding services to be provided can be found in Section 5 of this RFP.

Offerors must have a successful record of experience in performing the provision of goods and/or performance of services specified in this RFP. A summary of present and past contracts, covering at least the last five (5) years must be provided, if length of experience permits. This record must show the name of the client/employer, address, description of the service provided, date of service, and a reference with phone numbers.

If the Offeror does not have records for the past five (5) years in its own name, it may outline similar experience possessed by an officer, director or other key employees showing that the Offeror has experience, depth, coordination and ability to perform the tasks required by this RFP.

A minimum of three (3) professional references must be provided.

- **18. Offeror's Non-Collusion Certification:** Any Offeror submitting a response to this RFP must complete and execute the Non-Collusion Affidavit of Offeror form included in Section 7 of this RFP.
- **19. Acceptance or Rejection of Proposals:** The CVWMA reserves the following right and options on its behalf:
 - to reject any and all proposals that fail to meet the literal and exact requirements of the RFP;
 - to accept the proposal or proposals which in the judgment of the CVWMA are the best and most responsive proposal or proposals for required goods and services; or;
 - to issue subsequent requests for new proposals and/or additional information.

Any or all proposals will be rejected if there is reason to believe that collusion existed among the Offerors. Proposals received from participants in such collusion will not be considered for the same services when re-advertised. Proposals will also be rejected from Offerors who are or have been in default on a previous contract with the CVWMA.

20. Offerors to Make Examinations: All Offerors shall inform themselves of all conditions under which the work is to be performed and all other relevant matters that may affect both the quantity of work and the quantity of labor, equipment, and material needed thereon. Offerors shall make their own determinations as to conditions and shall assume all risk and responsibility and shall complete the work in and under conditions they may encounter or create, without extra cost to the CVWMA. Offerors agree that if they should execute the proposed Contract, they shall make no claim against the CVWMA because of estimates or statements made by any officer or agent of the CVWMA that may prove to be erroneous. The failure or omission of Offerors to receive or examine any form, instrument, addendum or other document shall in no way relieve them of

any obligations with respect to the offer submitted in response to this RFP. The CVWMA shall make all such documents available to the Offerors, upon request, where authorized and allowed by law.

- 21. Proprietary Information: Pursuant to Va. Code §2.2-4342(F), trade secrets or proprietary information submitted by any Offeror in connection with this RFP shall not be subject to public disclosure under the Virginia Freedom of Information Act, however the Offeror must invoke the protection prior to or upon submission of the data or other materials, and identify the data or other materials by page or paragraph number to be protected, and state the reasons why protection is necessary. Failure to follow these guidelines shall constitute a waiver of the Offeror's request for confidentiality where invoked and/or may automatically prevent CVWMA from withholding such information pursuant to a Virginia Freedom of Information Act request for the same.
- **22. Financial Statement:** Offeror must provide the most recent copy of an annual financial report or similar financial document(s) that demonstrates the financial stability of the Offeror.
- **23. Tentative Procurement and Contract Dates:** Although the following dates are subject to change, it is anticipated that the following schedule will apply.

RFP Released February 20, 2024
Mandatory Pre-Proposal Conference February 29, 2024
Deadline for Offeror's Requests for Clarification March 24, 2024
Issuance of addendum, if needed March 27, 2024
Proposals Due March 29, 2024

Interviews with Offerors TBD between April 3 and Apr 10 2024

Recommendation to CVWMA Board April 19, 2024 Contract execution by May 15, 2024 Contract commencement July 1, 2024

SECTION 4 PROPOSAL CONTENT AND EVALUATION

Qualifications and Competency of Offerors

- **1.0 Proposal Content:** Each Offeror is required to submit with the proposal supporting documentation regarding the Offeror's qualifications and capacity to cost-effectively as well as fully and timely perform the work specified in this Request for Proposals (RFP), including the following information:
 - **1.1 Qualifications Section:** All Offerors must submit a Qualifications Section within their proposals. The Qualifications Section must include information in the following three areas:
 - General management ability,
 - Financial stability and strength; and
 - Hazardous Waste management experience

Unless directly related to the response and referenced in the text, sales brochures are not required. All submissions will become the property of the CVWMA and will not be returned. The CVWMA, at its sole discretion, may reject any and all responses and/or issue subsequent requests for qualifications and proposals.

The Qualifications Section of each proposal must include the following subsections:

- **1.1.1 General Management:** Offerors will be evaluated on the basis of their demonstrated overall management experience in the field of Household Hazardous Waste Collection, Hauling, and Disposal Services as reflected in the successful implementation of previous and/or current HHW projects. Each Offeror shall demonstrate the ability to perform all required tasks successfully and must demonstrate the requisite management skills and experience in integrating the performance of such tasks. Information submitted by each Offeror shall define both technical and managerial capabilities in terms of past performance. Other management evaluation criteria will include, but will not be limited to the following factors:
 - Demonstrated successful working relationships with municipalities and/or public solid waste agencies;
 - Number of similar projects within Virginia;
 - Innovative techniques used to increase efficiency; and
 - Past and anticipated approach to customer service.
- 1.1.2 Financial Stability and Strength: The Offeror must demonstrate sufficient financial resources to carry out its responsibilities as outlined in this RFP and to back-up its contractual obligations and also appropriate finances to maintain and service equipment, respond to customer service and CVWMA personnel. Additionally, the Offeror must demonstrate that its business model has financial stability to withstand significant market fluctuations. Offerors will be evaluated on the basis of their credit references, demonstrated

ability to finance the required equipment, and ability to provide the Performance Bond (see Section 6 General Contract Terms and Conditions).

Offerors must submit at least three (3) credit references.

For all equipment to be used for the services provided under this RFP, the Offeror must identify whether such equipment is currently in its possession, the age of such equipment, whether it is owned in full or whether such equipment must still be purchased and/or financed. For any new piece of equipment, the Offeror must submit a financing plan.

The Offeror must identify any and all litigation involving claims for breach of contract for services similar to those to be provided under the Contract, failure to provide such services, failure to properly perform such services similar to those to be provided under the Contract and or any similar claims challenging, questioning or disputing the nature, cost or scope of similar services provide by the Offeror for the last five (5) years regarding any company, partner, subcontractor, or subsidiary involved in this venture, and/or any corporate officer.

The Offeror must provide evidence, in form and substance satisfactory to the CVWMA, that the Offeror's firm (and/or its affiliated companies) has been in existence, for at least five (5) years and/or possesses not less than five (5) years actual operation experience in the provision of the goods and/or the performance of service, to an acceptable extent, outlined in the Scope of Services of this RFP. If the Offeror (and/or its affiliated companies) does not have 5 years in its own name, it may outline similar experience possessed by an officer, director or other key employees, showing that the Offeror has experience, depth, coordination and ability to perform the tasks required by this RFP.

Where the Offeror is a corporation or other legal entity, the Offeror must provide evidence that the Offeror is in good standing under the laws of the Commonwealth of Virginia. In the case of legal entities organized under the laws of any other state, evidence that the Offeror is licensed (or is capable of being licensed) to do business and is in good standing under the laws of the Commonwealth of Virginia, or a sworn statement that it will take all necessary action to become so licensed if its proposal is acceptable.

An Offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 must provide the identification number issued to it by the State Corporation Commission. Any Offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall include a statement describing why the Offeror is not required to be so authorized. Any Offeror that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by CVWMA.

Each Offeror must certify that the Offeror has never been debarred from participating in any governmental procurement action, and that it does not have any such proceeding pending before it at the time of the Offer and that none of its officers, directors, owners with more than 5% interest or key employees have ever been convicted of a felony or other crime involving moral turpitude.

1.1.3 Household Hazardous Waste Collection, Hauling and Disposal Experience: Offerors will be evaluated on the basis of their demonstrated experience in the collection of HHW and delivery to a properly permitted Hazardous Waste Facility. Offerors are encouraged

to submit references for existing customers, especially under contract to municipalities, to demonstrate their experience and success. The CVWMA may give particular attention to the performance data provided for these referenced projects. The Offeror must demonstrate the following:

- Overall experience in the Hazardous Waste industry; and
- Experience in the successful operation of HHW collection, hauling, and disposal services solicited in this RFP.
- **1.2 Overview of Proposed Services:** The Offeror shall describe services proposed in response to this RFP. This Overview shall provide sufficient information to demonstrate the Offeror's clear understanding of the services requested by the CVWMA through this RFP.
 - **1.2.1** Collection and Disposal Proposal: The proposal shall describe the proposed collection and disposal service. The description shall provide sufficient information to demonstrate that the proposed service will, at a minimum, satisfy all of the performance objectives provided in this RFP and handle the quantity of HHW to be collected. The information should include, at a minimum, equipment descriptions and identification of, and schedule for, obtaining necessary permits, if needed. All Downstream Vendors shall be identified as part of the proposal.
 - **1.2.2 Equipment and Description:** Offerors shall submit equipment specifications for all equipment to be used.
 - **1.2.3 Management Plan:** The Management Plan must include a description of the proposed management structure, including management team, and approach, as well as a statement of the problems that the Offeror believes are likely to arise during collection, startup, and for ongoing operations and the methods proposed to respond to such problems. This should include at a minimum, such problems as:
 - Employee absenteeism;
 - Equipment breakdowns; and
 - Capability to provide collection of optional/additional materials

The Management Plan must address specifically how the Offeror will work with CVWMA to identify and resolve consistent sources of problems. A staffing plan indicating the number of employees and how they will be staffed to ensure collections capacity and customer service must also be included in the Management Plan. A clear statement of the management structure of the Offeror's company must be supplied.

1.3 Price Proposals: All of the Offeror's proposed prices shall be submitted on the Forms titled Price Proposal Forms (Section 7). This form shall be executed by the authorized official to bind the company. If an alternate proposal is submitted, a separate Price Proposal Form must be included and labeled that clearly specifies the proposed costs of any such alternate proposal.

2. Commitment to Equal Employment Opportunity and Diversity

The CVWMA believes that the citizens of Member Jurisdictions should benefit from services without regard to race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, status as a service-disabled veteran, economic status, or other basis prohibited by law relating to discrimination in employment.

In addition, CVWMA and Member Jurisdictions strongly encourage minority-owned businesses, service-disabled veteran-owned businesses, small businesses, and women-owned businesses, as defined in Section 2.2-4310 of the Virginia Public Procurement Act, to submit a proposal and/or actively solicit minority-owned businesses, service-disabled veteran-owned businesses, small businesses, and women-owned businesses located in the region as subcontractors, suppliers and staffing for this project. If the Offeror intends to subcontract work as part of its performance under a resulting Contract, the Offeror shall include in the proposal a plan to subcontract to small, women-owned, minority-owned, and service-disabled veteran-owned businesses.

3. Evaluation Criteria

<u>Written Submittals.</u> Offerors are to make written proposals that present Offeror's qualifications and understanding of the work to be performed. Offerors are asked to address each evaluation criterion and to be specific in presenting their qualifications. Offeror's proposal should provide all of the information that it considers pertinent to its qualifications for this RFP. The overall proposals will be evaluated according to the following criteria upon their review by the CVWMA:

1.	Completeness of the proposal and responsiveness to the outline of services, requirements of the Contractor(s) and proposal instructions of the RFP.	10%
2.	Offeror's qualifications, including experience, expertise of key personnel, financial stability and quality of work previously performed for municipalities and/or entities similar to the Authority.	10%
3.	Offeror's demonstrated commitment to maintain sufficient resources and equipment to provide timely and high quality customer service throughout the term of the agreement, and particularly during peak volume periods.	20%
4.	Offeror's environmental compliance history in managing Household Hazardous Waste.	30%
5.	Proposed costs for the service proposed and any proposed potential costs savings associated with the service alternatives	30%

<u>Selection Process.</u> A proposal evaluation committee, acting on behalf of the CVWMA and consisting of (but not limited to) CVWMA staff, board members, and Member Jurisdiction staff will be organized to review and evaluate all proposals received. Two or more Offerors deemed to be fully qualified and best suited among those submitting proposals shall be selected to pursue competitive negotiation based on the factors stated above. However, the CVWMA reserves the right to reject all proposals received and to initiate a new competitive procurement process. In addition, the CVWMA may as part of the negotiation process award this proposal to multiple vendors. In the event this is the course of action selected, each prospective vendor will be notified and requested if they desire to be awarded a Contract in this manner.

SECTION 5 SCOPE OF SERVICES

5.0 General Requirements

Selected Contractor(s) shall provide Household Hazardous Waste Collection, Hauling, and Disposal Services in Participating Local Jurisdictions, as described herein. Proposals may be submitted for the Household Hazardous Waste Collection, Hauling, and Disposal Services or portions thereof. The Offeror may propose to provide these services solely or in concert with identified subcontractors. The CVWMA reserves the right to award a full-service Contract for Household Hazardous Waste Collection, Hauling, and Disposal Services or separate Contracts deemed in the best interest of the Authority and Participating Local Jurisdictions. Contracts could be awarded for one or multiple jurisdictions but will not be awarded for portions of a jurisdiction. The award of separate Contracts will be contingent upon the receipt of acceptable, complete and comprehensive proposals.

5.1 Service Components

Days and Hours of Service - Household Hazardous Waste Collection and Hauling Service is to be provided seven days per week unless otherwise agreed to as part of this procurement. Hours of operation will generally be limited to those hours that the sites are staffed and open unless otherwise agreed to. Collection Events will typically be held on weekends.

Holidays – The following holidays will be observed and service is not necessary: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day. Additional holidays may be observed, and the Participating Local Jurisdictions may not all observe the same holidays. Participating Local Jurisdiction's individual holiday schedule will be provided to the Contractor.

Inclement Weather -- The Contractor shall be responsible for canceling service as a result of inclement weather. The Contractor will notify the CVWMA immediately by telephone message and email of any decisions regarding delay, modification, or suspension of service as soon as a decision is made. If collection is suspended or canceled by the Contractor, the Contractor agrees that time is of the essence and agrees to perform service on the next possible regular working day.

5.2 Containers and Transporting Equipment

An adequate number of 55-gallon drums and transportation vehicles shall be made available by the Contractor to ensure no disruption of service to the Participating Local Jurisdictions in accordance with the terms of the Contract. The vehicles must be sufficient to handle the special requirements of adverse weather and holiday and/or seasonal overloads. The vehicles shall be licensed in the Commonwealth of Virginia and shall operate in compliance with all applicable federal, state, and local laws and regulations.

All vehicles and other equipment shall be kept in proper repair and sanitary condition. Each vehicle shall bear, as a minimum, the name and phone number of the Contractor plainly visible on both cab doors.

All equipment shall be kept well painted, in good repair and appearance and in a sanitary, clean condition in order to meet community standards of appearance at all times. The CVWMA shall be the sole judge of community standards of appearance. To ensure compliance herewith the

CVWMA reserves the right to inspect the Contractor's collection vehicles and equipment at any time to ascertain said sanitary condition.

Each vehicle shall be equipped to clean up any spill of material that may be spilled or otherwise scattered during the process of collection. All vehicles shall be sufficiently secure so as to prevent any leakage of HHW and to meet all applicable federal, state and local regulations. Each truck shall be equipped with a spill response kit to contain liquid spills of any materials from the truck. The kit shall include brooms and environmentally friendly vermiculate or similar absorbent material. Other important items that each vehicle shall be equipped with include the following:

- a. Two-way communications device.
- b. First aid kit.
- c. An approved fire extinguisher.
- d. Warning flashers.
- e. Warning (flashing/sound) alarms to indicate movement in reverse.

The Contractor shall have available to it, at all times, reserve equipment which can be put into service and operation in the event of any breakdown. Such reserve equipment shall correspond in size and capacity to the equipment used by the Contractor to perform the duties required by the Contract.

5.3 Personnel

The Contractor shall maintain an office within the CVWMA Service Area that has adequate staff and resources needed to carry out the requirements of the Contract throughout the duration of any Contract awarded hereunder.

The Contractor shall assign a qualified supervisor to oversee collection and hauling services and coordinate with CVWMA and the Participating Local Jurisdiction and shall provide the name(s) of the person(s) in writing to the CVWMA. The Contractor shall provide the CVWMA with an emergency phone number where the supervisor or other designated employee of the Contractor can be reached outside of normal business hours.

The Contractor shall prohibit all drivers and crewmembers from drinking or being under the influence of alcoholic beverages or marijuana, illegal drugs or other substances that impair performance.

The Contractor shall prohibit drivers from using mobile communications devices, equipment (defined to include but not limited to phones, pagers, email devices...) while operating a vehicle.

The Contractor shall require his/her employees to be courteous at all times and not to use loud or profane language. Each employee shall wear a company uniform clearly labeled with the name of company and employee. Clothing will be as neat and clean as circumstances permit. Shirts with sleeves shall be required at all times.

The Contractor shall employ and assign qualified personnel to perform all the services set forth herein. The Contractor shall be responsible for ensuring that its employees comply with all applicable laws and regulations and meet all federal, state and local requirements related to their employment and position.

All drivers of vehicles utilized by a Contractor in providing Household Hazardous Waste collection and hauling services shall hold a valid driver's license for operation of the type of

vehicle being utilized and shall comply with all other licensing requirements of federal, state or local laws or ordinances.

The Contractor's employees, officers, and agents shall at no time be allowed to identify themselves or in any way represent themselves as being employees of the CVWMA or any Participating Local Jurisdiction.

The CVWMA shall have the right to make a complaint regarding any employee of the Contractor who violates any provision hereof or who is wanton, negligent, or discourteous in the performance of his/her duties.

5.4 Spill Prevention and Response

Contractors shall provide and update annually its spill prevention and response plan. To prevent and control the introduction of non-storm water discharges and pollutants into the municipal storm sewer system (MS4) or directly into water bodies to the maximum extent practicable as required by federal and state law, the Contractor shall develop and implement a spill prevention and response plan. The plan must clearly identify ways to reduce the chance of spills, and train personnel responsible for spill prevention and response. The plan should also specify material handling procedures and storage requirements and ensure that clear and concise spill cleanup procedures are provided to each vehicle operator and crew.

The Contractor shall notify CVWMA immediately of any spill that occurs during collection and shall comply with all federal, state and local regulations/ordinances that govern illegal discharges and storm water protection and best management practices.

5.5 Reports

The Contractor will be required to submit to CVWMA monthly and annual reports as detailed below:

Monthly and/or Event Reports- The Contractor shall provide monthly reporting to indicate by collection site by material/category the quantities per month/Event. Each Downstream Vendor that handles the HHW shall also be identified as part of this report.

Annual Report - The Contractor shall provide information for the annual Virginia Recycling Rate Report as specified in VAC 20-130-10 et seq. upon request by CVWMA.

5.6 Household Hazardous Waste Collection, Hauling and Processing from Collection Sites

Most services provided by Contractor(s) shall be provided on an "on-call" basis. Collection from Collection Sites of the HHW is to be provided within 48 hours of notice by the CVWMA. Some larger volume Collection Sites may be placed on a weekly collection schedule.

The Contractor shall place properly labeled container(s) as agreed to by the Participating Local Jurisdiction, at designated Collection Sites, switch or empty the container(s) when notified they are full by CVWMA, replace the container that has been removed with an empty container, haul the full container(s)/material to the Contractor's processing/shipping facility and ship or process the material in accordance with applicable federal, state and local laws, ordinances and regulations for Hazardous Waste.

It is intended that no container is to remain at any Collection Site longer than ninety (90) days (or other specified period) without being picked up. When a container is picked up it will be replaced

by another. Should a container be at a site longer that 90 days, Contractor is solely responsible for any resulting liability and shall indemnify and defend CVWMA and Participating Local Jurisdiction for same.

Collection Containers provided by Collection Site shall include:

Category 1 - A minimum of two (2) properly labeled 55-gallon drums, UN Rated to contain HHW, shall be furnished to each Participating Jurisdiction for use in the collection of Category 1 Material. Any differences in what is acceptable in the Category 1 drums from those listed in Section 6 General Terms and Conditions should be identified by the Offeror in the Proposal.

Category 3 - A minimum of one (1) properly labeled 55-gallon drum, UN Rated to contain HHW, shall be furnished to each participating jurisdiction for use in the collection of Category 3 wastes.

Other Known Types of HHW - as part of this RFP, each Offeror is requested to provide pricing for the collection, hauling, and disposal of other types of HHW at Collection Sites not listed as Category 1 or Category 3 Materials. This would include pesticides, herbicides, oxidizers, acids, bases, fluorescent lights and mercury debris among other HHW items that the Contractor accepts for disposal.

Unknown Material – The Contractor shall, upon notification by CVWMA, identify, containerize, remove and dispose of any unidentified Household Hazardous Waste material identified by the Participating Local Jurisdiction from a Collection Site in accordance with applicable federal, state and local laws, ordinances and regulations. Each Offeror shall identify the parameters of how it intends to collect, haul, and dispose of unknown materials in its Proposal.

5.7 Household Hazardous Waste Collection Events

CVWMA will coordinate with the Contractor on scheduling a one-day Collection Event in the Participating Local Jurisdictions. Once the Collection Event is scheduled, the Contractor shall mobilize equipment and personnel, providing necessary containers, crew and vehicles to collect, identify, haul and dispose of collected materials. Material collected at Collection Events may include Category 1 Materials, Category 3 Materials and Other Known Types of HHW among other items. Collection Day Event Services shall include:

- Pre-collection preparation to include, but not be limited to, site layout, staffing, operational plan, site safety plan, spill control plan and site set up.
- Collection to include provision of necessary supplies and equipment, inspection of wastes and containers, segregation and packaging of materials.
- Post-collection activity to include, but not be limited to, manifesting, transportation, waste stream control, routing and disposal site selection, and confirmation of disposal.
- Items which will not be accepted include radioactive materials; biological/etiological/pathological/infectious wastes; materials classified by the U.S. Department of Transportation as Explosive A, B or C.
- Supervision and oversight that all federal, state and local laws, regulations and ordinances are complied with relating to services provided by Contract.

• The Contractor shall identify, containerize, remove and dispose of any unidentified Household Hazardous Waste material from a Collection Event site in accordance with applicable federal, state and local laws, ordinances and regulations. Each Offeror shall identify the parameters of how it intends to collect, haul, and dispose of unknown materials in its Proposal.

SECTION 6 GENERAL CONTRACT TERMS AND CONDITIONS

The material included in this Section is part of the RFP and will also be part of the resulting Contract(s) or portions of the Contracts if multiple vendors are selected.

For the purpose of the Contract, hereinafter referred to as "Contract", the definitions contained in this Section shall apply unless otherwise specifically stated. When not inconsistent with the context, words used in the present tense include the future, words in the plural include the singular, and words in the singular include the plural. Use of the masculine gender shall include the feminine gender. The word "shall" is always mandatory and not merely discretionary.

Any Contract resulting from this RFP shall include but not necessarily be limited to the following terms and conditions:

Definitions: For purposes of this document and any resulting Contract the following terms shall apply:

- **1.** Authority or CVWMA shall mean the Central Virginia Waste Management Authority, an authority created under the provisions of the Virginia Waste Authorities Act, §15.2-5100, et seq. as defined in Virginia Code §15.2-5102.
- 2. Category 1 Material shall be inclusive of the following: Latex Paints, Oil-based Paints, Varnish/Shellacs, Stains and Tints, Paint Thinners, Lacquer Thinners, Polyurethane, Primers, Paint Reducers, Varsol, Mineral Spirits, Turpentine, Various Flammable Solvents, Oil Additives, Gasoline (both leaded and unleaded), Gasoline Additives and Cooking Oil.
- 3. Category 3 Material shall be inclusive of used aerosol cans.
- **4.** *Collection Event* periodic one-day Household Hazardous Waste event as scheduled by CVWMA and the Contractor.
- **5.** Collection Sites shall mean sites where the collection of Household Hazardous Waste is to be performed. The CVWMA will notify the Contractor in writing as to the location of Collection Sites as designated by Participating Localities over the term of the Contract. Current locations are listed in Section 9.
- **6.** *Contract* shall mean the written document and all amendments thereto, between the CVWMA and the Contractor governing the provision of Household Hazardous Waste Collection that shall result from this RFP; the Contractor's subsequent proposal and any subsequent addenda and correspondence; and the original Request for Proposals.
- **7.** Contractor shall mean the individual, firm, partnership, joint venture, corporation, or association performing Household Hazardous Waste Collection under any Contract with the CVWMA resulting from this RFP.
- **8.** *Downstream Vendor* includes any entity to which a Contractor delivers or transfers HHW for processing, materials recovery, energy recovery, incineration, and/or disposal.

- **9.** Force Majeure shall mean any cause beyond the reasonable control of the party whose performance under the Contract is adversely affected, including but not limited to acts of God, change in law, war, riot, fire, explosion, injunction, action by governments not party to the Contract, where such cause, event or circumstance renders performance under the Contract impossible. "Reasonable control" of a party shall specifically exclude that party's ability to reach agreement in a labor dispute and that party's ability to settle or compromise litigation.
- **10.** Household Hazardous Waste (HHW) shall mean those materials included in the definitions of Category 1 and 3 Materials and Other Known Types of Household Hazardous Waste.
- **11.** *Hazardous Waste Disposal/Processing Facility* A depository for the processing or final disposal of HHW which is licensed, permitted or approved by all governmental bodies and agencies having jurisdiction.
- **12.** *Member Jurisdictions* shall mean the members of the CVWMA including the Counties of Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent, Powhatan and Prince George; the Cities of Colonial Heights, Hopewell, Petersburg, and Richmond; and the Town of Ashland.
- **13.** *Offeror* shall mean an individual, partnership, corporation, limited liability company, or other legal entity or combination of the above that submits a proposal to CVWMA for Household Hazardous Waste Collection, Hauling, and Disposal Services.
- **14.** *On Call Service* Shall mean that collection service to be performed by the Contractor shall be arranged by the CVWMA or the Participating Localities by making telephone, email or fax contact with the Contractor to request service. Collection shall be performed within 48 hours (exclusive of Saturdays and Sundays) of notification by CVWMA.
- **15.** Other Know Types of HHW includes pesticides, herbicides, oxidizers, acids, bases, fluorescent lights and mercury debris among other HHW items that the Contractor accepts for disposal.
- **16.** Participating Local Jurisdictions or Participating Localities shall mean those CVWMA Member Jurisdictions that execute the Special Project Service Agreement for Household Hazardous Waste Collection pursuant to Article 11 of the CVWMA Articles of Incorporation.
- **17.** Special Project Service Agreement shall mean an agreement between the CVWMA and the Participating Local Jurisdictions specifying the terms and conditions under which those jurisdictions will participate in the program outlined in the Contract between the CVWMA and the Contractor.
- **18.** *UN Rated* indicates the performance level for which the 55-gallon drum was tested and certified to handle HHW. Please see https://www.ecfr.gov/current/title-49/part-173 for more detail on this requirement.

Term of Contract: The term of the Contract will be for a five (5) year period beginning on or before July 1, 2024 and ending on June 30, 2029. The parties agree that by their mutual consent, each expressed in writing and received at least ninety (90) days before the termination of the initial term ending June 30, 2029, that the Contract may be extended for an additional period of five (5) years upon the same terms and conditions as set forth in the Contract. However, during the renewal process the terms or fees may be modified to effectuate the intent and scope of services outlined in this RFP and resulting Contract.

Billing and Payment: If payment for services is required under the terms of the Contract, the CVWMA shall make payments to the Contractor within thirty (30) days after receipt of a complete and satisfactory billing invoice by the 10th of the month for services provided the previous month. No payment will be due until thirty (30) days after services have been completed. No invoice will be submitted for work that has not as yet been performed nor will any such invoice be considered payable until work identified is in fact completed.

Payment for Non-Performance: Failure by the Contractor to fulfill its obligations in the manner agreed upon in the Contract shall result in payment for non-performance to the CVWMA as indicated below to appropriately compensate CVWMA and/or the Participating Local Jurisdiction for having to respond to, address and/or alleviate the failure. If payment is due the Contractor, the non-performance payment shall be deducted from any amounts due the Contractor. If no amounts are due the Contractor, the Contractor shall remit the non-performance payment to the CVWMA on receipt of written demand from the CVWMA. Ten day advance written notice will be provided to the Contractor of the CVWMA's intent to invoke the payment for non-performance clause for Contract violations. The penalties are as follows:

Non – Performance	Financial Assessment
Failure to provide services or to respond to a	
request for services for HHW Collection	
Sites within 48 hours following	\$200.00 per occurrence
notification to the Contractor by the	
CVWMA of the need for services.	
Failure to appear at a designated HHW	
Collection Event without 72-hour	\$2,000.00 per occurrence
(minimum) notification to the CVWMA	
Failure to handle and manage the Household	
Hazardous Waste in a manner that	\$1,000 per occurrence (in addition to other
complies with appropriate federal, state	fines, penalties, and/or damages incurred
and local laws, regulations and ordinances	or resulting from any indemnification
	responsibility)

Compensation for Services and Escalation Clause: Any more beneficial pricing structure proffered to a CVWMA Member Jurisdiction or other political body(ies) contained within a Member Jurisdiction (i.e. school boards) compared to that extended under the terms of the Contract resulting from this procurement during the entire term of the Contract shall be granted to the

CVWMA and incorporated into the Contract. The Contractor may be eligible for an annual adjustment of rates which if appropriate, shall be made on the anniversary date of each Contract year based on the increase in the U.S. Consumer Price Index for All Urban Consumers (CPI-U) as published by the U.S. Bureau of Labor Statistics for the most recent preceding twelve-month period.

Change of Law: If at any time during the term of the Contract the "Cost of Operation" (as defined below) increases over the "Base Period" (as defined below) as a direct result of changes in State or federal legislation, excluding changes in tax laws, which affect permit status or availability of the Contractor, the Contractor bears the increase in costs up to five percent (5%) per year, beyond that, it is negotiable. "Cost of Operation" means the cost of services under the Contract during the Base Period. "Base Period" means the six-month (6) period immediately preceding the onset of the financial impact of the new state or federal legislation. Before entering into price negotiations provided by this paragraph, and before selecting a method of compliance that results in the increased Cost of Operation, the Contractor shall consult with and receive approval from the CVWMA of a plan and cost impact statement describing various alternative methods of compliance with new State or federal legislation and justifying the selected method of compliance as the most appropriate alternative.

Quantities: This is a "requirements" based Contract and no minimum amount of material or number of households is guaranteed or implied.

Title to Material: Title to, control of and responsibility of the HHW collected pursuant to a resulting Contract shall vest to the Contractor at the time of collection from the Collection Site and acceptance at a Collection Event. Title to, control of and responsibility of the HHW prior to collection shall remain with the Participating Local Jurisdictions as long as it remains at the Collection Site. CVWMA shall not at any time obtain or retain title to any materials.

Insurance: The Contractor shall be required to carry for the life of the Contract with the CVWMA, Public Liability Insurance with a company licensed to do business in the Commonwealth of Virginia and in the amount and coverage specified below, in addition to any other contractual liability assumed by the Contractor. The Contractor shall, prior to commencement of work under the Contract, deliver Certificates of Insurance from carriers acceptable to the CVWMA specifying such limits, with the CVWMA and the individual Member Jurisdictions named as additional insured parties on such policies. In addition, the Contractor shall require the insurer give the CVWMA thirty (30) days advance written notice of its decision to cancel, change or fail to renew coverage. The CVWMA reserves the option to increase the required insurance amounts if the Contract is renewed beyond its initial term.

1. Worker's Compensation and Employer's Liability

a. Coverage A - Statutory Requirements

Employer's Liability Coverage will be required of the Contractor and any subcontractor where any class of employee engaged in work under the Contract is not protected under the Workers' Compensation Statute.

- 2. <u>Automotive Liability, Including Owned, Non- Owned and Hired Car Coverage</u> Limits of Liability –
 - a. Bodily Injury \$1,000,000 each person; \$4,000,000 each occurrence
 - b. Property Damage \$1,000,000 each occurrence

3. Comprehensive General Liability

Limits of Liability -

- a. Bodily Injury \$1,000,000 each person; \$4,000,000 each occurrence
- b. Property Damage \$1,000,000 each occurrence
- c. Including:
 - i) Completed Operations/Products
 - ii) Contractual Liability for Specified Agreements
 - iii) Personal Injury
 - iv) (XCU) Explosion, Collapse and Underground Coverage
 - v.) Broad Form Property Damage

NOTE: To satisfy the requirements of "iv." above, the classification code numbers appearing on the Comprehensive General Liability coverage parts shall include the symbols "X-C-U."

NOTE: The levels of coverage required in "2." and "3." can be met by the primary policy alone, or in concert with an excess liability policy.

The Contract shall be subject to termination by the CVWMA at any time if said insurance is canceled by the issuing company or the insurance company is relieved from liability for any reason. Notice of cancelation must be provided to the CVWMA ninety (90) days prior to the effective date of said cancellation. The Contract will not be terminated if within five (5) working days of receipt of such notice, the Contractor files with the CVWMA a certificate evidencing similar insurance coverage to be effective for the balance of the Contract period.

Performance Bond: The Offeror shall be required, if awarded a Contract under this RFP, to furnish to the CVWMA, and keep current during the term of the Contract, including renewals if applicable, a performance bond for the faithful performance of the Contract and all obligations arising thereunder in an amount equal to at least twenty thousand dollars (\$20,000). It shall be executed by a surety company licensed to do business in the Commonwealth of Virginia; having an "A-" or better rating by A. M. Best or Standard and Poor's; and included on the list of surety companies approved by the Treasurer of the United States. The performance bond shall be in a form acceptable to the CVWMA covering the faithful, legal and complete performance of the Contract. The CVWMA may allow an irrevocable letter of credit in lieu of the performance bond with a banking institution and on terms and conditions acceptable to the CVWMA. Should the financial condition of the surety or banking institution become unacceptable to the CVWMA, the Contractor shall be notified in writing of that unacceptability. Within sixty (60) days of receipt of said notification Contractor shall furnish such additional bond or substitute letter of credit at the Contractor's expense as may be required by the CVWMA to protect its interests. The Contract

shall be subject to termination by the CVWMA at any time if said bond or letter of credit shall be canceled or the surety thereon relieved from liability for any reason. Notice of cancellation of the bond or letter of credit must be served upon the CVWMA one hundred and twenty (120) days prior to the effective date of said cancellation. The Contract will not be terminated if within five (5) working days of receipt of such notice the Contractor files with the CVWMA a similar bond or letter of credit to be effective for the balance of the Contract period.

Indemnification: The Contractor shall indemnify and hold the CVWMA, its individual members (or voting alternates) of the CVWMA Board of Directors and its officers, agents and employees of the CVWMA, its Member Jurisdictions and Participating Local Jurisdictions, and their elected officials, officers agents and employees, harmless from and defend against all claims (legal, equitable or administrative), damages, losses, and expenses (including expert witness fees), consultant and attorney's fees, remediation costs, removal costs, clean-up costs and all other costs, liabilities or expenses arising out of or resulting from the Contractor's performance of services set forth in the resulting Contract, or the failure to provide said services. It is understood that this indemnification shall extend to any and all claims against the CVWMA or the Member Jurisdictions by third parties or agencies of the federal, state or local governments for any environmental liability due to a release of pollutants to the environment, whether imposed by statute, ordinance, regulation or common law, relating to activities under the Contract.

Force Majeure: Failure of any party to perform under the Contract by reason of Force Majeure shall not constitute default or be cause for termination of the Contract. However, the Contractor so failing to perform shall immediately notify the CVWMA and the Participating Local Jurisdictions in writing of the failure, including reasons for such failure, and shall make reasonable efforts to correct such failure and to continue performance at the earliest possible date. Should the Contractor be unable to complete performance under the Contract due to the Contractors' failure to perform by reason of Force Majeure, CVWMA shall be authorized to, where practicable, take all reasonable steps to secure another vendor to perform the responsibilities of the Contractor according to the already established schedule of rates, fees and charges. Should the CVWMA be unable to secure a vendor to perform according to the established schedule of rates, fees and charges, CVWMA may agree to a new schedule by written amendment to the Contract. If CVWMA and Contractor are unable to agree on a new schedule, the Contract shall terminate.

Subcontractors:

A. Contractor hereby agrees that no subcontractor will be used to perform any of the services to be provided to the CVWMA under the Contract without the advance written approval of the CVWMA. Contractor further agrees that any subcontractor shall meet all CVWMA requirements imposed on the Contractor.

- B. Each individual entity of the Contractor that is constituted as a joint venture shall be considered and treated as a subcontractor subject to the conditions applicable to subcontractors under the Contract.
- C. Contractor shall be responsible for all actions of subcontractors performed or failed to be performed under the Contract.

- D. Should the CVWMA provide written approval to the Contractor to use a subcontractor, the Contractor shall:
 - 1. In accordance with the requirements of Virginia Code Section 2.2-4354, if the Contractor engages any subcontractor to perform services or provide goods in connection with Contractor's performance under the Contract, the Contractor shall, within seven (7) days after receipt of amounts paid to the Contractor by the CVWMA for work performed by the subcontractor under that contract:
 - a. Pay the subcontractor for the proportionate share of the total payment received from the agency attributable to the work performed by the subcontractor under that contract; or
 - b. Notify the CVWMA, in writing, of its intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.
 - 2. The Contractor shall provide the CVWMA with its federal ID number prior to receiving any payment hereunder.
 - 3. The Contractor shall pay interest to its subcontractors on all amounts owed by the Contractor that remain unpaid after seven days following receipt by the Contractor of payment from the CVWMA for work performed by the subcontractor under that contract, except for amounts withheld as allowed in subparagraph 1.b. above. Unless otherwise provided under the terms of the Contract, interest shall accrue at the rate of one percent per month.
 - 4. The Contractor shall include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements set forth herein with respect to each lower-tier subcontractor.
 - 5. The Contractor's obligation to pay an interest charge to a subcontractor pursuant to the payment clause in this section shall not be construed to be an obligation of the CVWMA or any of its Member Jurisdictions.
 - 6. A Contract modification shall not be made for the purpose of providing reimbursement for the interest charge. A cost reimbursement claim shall not include any amount for reimbursement for the interest charge.

Inspections: Contractor agrees to permit CVWMA and/or its designated representatives to inspect facilities, equipment and records necessary to evaluate Contractor's performance under the Contract. Inspection of the equipment, facilities and materials collected shall be on demand. Contractor shall provide contact information for Downstream Vendors for contact by CVWMA at any time during the Contract.

Contractor Records: Records of the Contractor and any subcontractor related to the Contract shall be subject to CVWMA review, audit and/or reproduction and shall be open to inspection by the CVWMA and/or its authorized agents and representatives of Member Jurisdictions, during normal working hours or at such times as are mutually agreed upon by the parties to the extent necessary to adequately permit evaluation and verification of any invoices, payments or claims

submitted to the CVWMA pursuant to the Contract. The Contractor and any subcontractors shall maintain their books and records related to the performance of the Contract in accordance with the following minimum requirements:

- a. The Contractor shall maintain any and all ledgers, books of account, invoices, vouchers and canceled checks, as well as all other records or documents evidencing or relating to charges for services, expenditures or disbursements borne by the CVWMA for a minimum period of five (5) years following the conclusion of each Contract year, or for any longer period required by law.
- b. The Contractor shall maintain all documents and records which demonstrate performance under the Contract for a minimum period of five (5) years following the conclusion of each Contract year or for any longer period required by law.

Compliance with Equal Opportunity: During the performance of any Contract resulting from this RFP, the Contractor must agree to the following:

- a. The Contractor shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or other basis prohibited by law relating to discrimination in employment, except where such is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- c. Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting these requirements.
- d. The Contractor shall include the provisions of the foregoing in every subcontract or purchase order in excess of \$10,000 so that the provisions will be binding upon each subcontractor or vendor.
- e. The Contractor shall comply with Executive Order No. 11246, entitled "Equal Employment Opportunity" as supplemented in Department of Labor Regulation (41 CFR, Part 60). During the term of the Contract, the Contractor, for itself, its assignees and successors in interest, agrees to comply with Title VI of the Civil Rights Act of 1964 (as amended), which will be made a part of the Contract by reference, and with any other applicable provision of federal or state law guaranteeing equal employment opportunity.
- f. The Contractor shall not during the performance of the Contract, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986. Any Contractor with more than an average of 50 employees for the previous 12 months entering into the Contract shall register and participate in the E-Verify program to verify information and work authorization of its newly hired employees performing work pursuant to

the Contract. Any such Contractor who fails to comply with this provision shall be debarred from contracting with any agency of the Commonwealth for a period up to one year. Such debarment shall cease upon the Contractor's registration and participation in the E-Verify program.

Drug-Free Workplace: During the performance of the Contract, the Contractor shall comply with all federal, state, and local government laws regarding controlled substances, where applicable. In addition, the Contractor agrees as follows:

- a. The Contractor will provide a drug-free workplace for its employees.
- b. The Contractor will post in a conspicuous place(s), available to employees and applicants for employment, a statement notifying employees that the unlawful sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the workplace and specifying the actions that will be taken for violation of this prohibition.
- c. The Contractor will state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace.
- d. The Contractor will include the provision of the foregoing Subparagraphs a, b and c of this Section in every subcontract or purchase order under the Contract over \$10,000, so that the provisions will be binding upon the Contractor's subcontractors and employees.

Independent Contractor: Contractor shall perform all work and services described herein as an independent Contractor and not as an officer, agent, servant or employee of the CVWMA or its Member Jurisdictions and the Participating Local Jurisdictions or any of them. Nothing herein shall be construed as creating a partnership or joint venture between the CVWMA and Contractor. No person performing any of the work or services described hereunder shall be considered an officer, agent, servant or employee of the CVWMA or Participating Local Jurisdictions and no such person shall be entitled to any benefits available or granted to employees of the CVWMA.

Modifications Due to Public Welfare or Change in Law: In the event any future change in law materially alters the obligations of Contractor, then Contractor shall be entitled to an adjustment to rates (fees) established under the Contract. Nothing contained in the Contract shall require any party to perform any act or function contrary to law. The CVWMA and Contractor agree to enter into good faith negotiations regarding modifications to the Contract which may be required in order to implement changes in the interest of the public welfare or due to change in law.

Licenses, Permits and Certificates: Contractor shall obtain all licenses, permits and certificates required in connection with any performance of and services provided under the Contract prior to commencing services and shall provide evidence thereof upon request by the CVWMA or Participating Local Jurisdiction.

Compliance with Laws and Regulations: Contractor agrees that, in the performance of the Contract and the performance of other work and services under the Contract, Contractor will qualify under and comply with any and all federal, state and local statutes, ordinances, rules,

regulations and/or permits now in effect, or hereafter enacted or required during the term of the Contract, which are applicable to Contractor, its employees, agents or subcontractors, if any. In addition, the Contractor at all times shall adhere to all OSHA, UL, UN, DOT and other applicable safety standards and mandates in the performance of all work.

Default

A. In the event that either Contractor or the CVWMA defaults in the performance of any of the material covenants or agreements to be kept, done or performed by either party under the terms of the Contract, and/or the Contractor does not meet performance standards, the non-defaulting party shall notify the other party in writing of the nature of such default. Within the (10) working days following such notice, the defaulting party shall correct the default; or in the event of a default by Contractor not capable of being corrected within ten (10) working days as determined by CVWMA, the defaulting party shall commence correcting the default within ten (10) working days of the receipt of notification thereof and shall thereafter correct the default within thirty (30) days. CVWMA has the right and sole discretion to determine that default cannot be rectified and proceed with termination if necessary. During the notification period, the CVWMA shall have the right to contract with others to perform the services otherwise to be performed by the Contractor or to perform such services itself and seek from Contractor reimbursement for the difference in cost of services. CVWMA has the right to declare the default not correctable.

If the defaulting party fails to correct the default as provided above, the other party, without further notice, shall have all of the following rights which the party may exercise singly or in combination, in addition to any other right or remedy allowed by law:

- 1. The right to declare that the Contract, together with all rights granted or obligations incurred hereunder, is terminated, effective upon such date as the non-defaulting party shall designate. In the event of such termination, Contractor shall be compensated only for the services (as set forth herein) provided in accordance with the terms of the Contract and expenses incurred as of the date of termination. Upon such termination, neither party shall have any further obligation hereunder.
- 2. The CVWMA shall have the right to contract with others to perform the services otherwise to be performed by Contractor or to perform such services itself and seek cost of difference in service from Contractor.

In the event that Contractor files a petition in bankruptcy court or is the subject of an involuntary bankruptcy proceeding or other similar proceedings, the CVWMA shall have the right to demand assurances that Contractor can continue to perform its obligations under the Contract and Contractor shall provide such assurances as provided herein. Failure of Contractor to provide adequate assurances shall constitute a default. Neither party shall be considered in default of the Contract if such failure to perform is directly or indirectly caused by a Force Majeure event.

B. A waiver by either party of any breach of any provision of the Contract shall not be taken or held to be a waiver of any succeeding breach of such provision or as a waiver of any provision itself. No payment or acceptance of compensation of any period subsequent to any breach shall be deemed a waiver of any right or acceptance of defective performance. Where the condition to be waived is a material part of the Contract such that its waiver would affect the essential bargain of the parties, the waiver must be supported by consideration and take the form of a Contract modification as provided for elsewhere in the Contract.

Termination: If the Contractor fails to perform in a satisfactory manner based on CVWMA's analysis or review, or fails to perform in accordance with the terms of the Contract or applicable federal, state and local laws, regulations and ordinances, the CVWMA shall have the right to demand, in writing, adequate assurance from the Contractor that the steps have been or are being taken to rectify the situation. Within ten (10) days of receipt of such a demand, the Contractor shall respond by stating the steps taken or to be taken to rectify the non-performance or noncompliance. If the Contractor has not performed or corrected the non-compliance in accordance with the terms of the Contract, or if, in the reasonable judgment of the CVWMA, the Contractor cannot or will not perform or rectify the non-compliance within thirty (30) days following receipt by CVWMA of such response, then CVWMA may send to the Contractor a written notice of termination, and the Contract shall terminate effective fifteen (15) days following the date of such notice of termination.

Governing Law: This RFP and any Contract resulting from it shall be executed in the City of Richmond, Virginia, and shall be governed, construed and interpreted according to the laws of the Commonwealth of Virginia. Parties agree to resolve any complaint necessary to be filed in court in the applicable state court having jurisdiction in the City of Richmond.

Conflict of Interest and Non-Collusion: Each Offeror must disclose in its proposal the name of any officer, director, agent, or any relative of an officer, director or agent who is an employee or appointed official of the CVWMA. Further, all Offerors must disclose the name of CVWMA employee or appointed official who owns, directly or indirectly, an interest of 5 percent or more in the Offeror's firm or any of its branches, divisions or subsidiaries.

Offeror's Non-Collusion Certification: Any Offeror submitting a response to this RFP must complete and execute the Non-Collusion Affidavit of Offeror form included in this RFP.

SECTION 7 REQUIRED FORMS

OFFEROR'S PROPOSAL FOR

HOUSEHOLD HAZARDOUS WASTE COLLECTION, HAULING AND DISPOSAL SERVICES

TO:	Executive Director, Co	entral Virginia Wast	e Managen	nent Auth	nority (CVV	VMA)
	Proposal of L/ PARTNERSHIP/ lth of Virginia	CORPORATION)	licensed	to do	business	(AN in the
Contact Perso	on					
Phone		Fax				
E-Mail						
Documents (CVWMA R conditions af at the rates he all other item	ned, having carefully refor Household Hazard FP 24-04) for the jurifecting the cost of work ereinafter set forth, all last necessary to provide the posal Forms are valid for	ous Waste Collect sdictions of the CV, does hereby offer t bor, equipment, mat he service as specifie	ion, Haul /WMA, ar o furnish, ar erials, tool d. This pro	ing, and heing for the pass, insurar oposal and	Disposal familiar wayment amounce, supervial pricing sp	Services with local ount(s) or ision, and
•						
Signature		Company Na	ame			
Please Print N	Name	Address				
Title		City and Sta	te			
Date		Telephone				

PRICE PROPOSAL FORMS FOR

HOUSEHOLD HAZARDOUS WASTE COLLECTION, HAULING AND DISPOSAL SERVICES

1. COLLECTION SITE SERVICES

Description	Price
Category 1 Materials (see definitions) per 55-gallon drum	
Category 3 Materials (aerosols) per 55-gallon drum	
Empty 55-Gallon Drum Cost	
Unknown material – mobilization, testing, packing, hauling and disposal, etc.	
Other known HHW Wastes (list) per 55-gallon drum, if different container size please indicate	

II. COLLECTION EVENT SERVICES

Description	Price
Mobilization – (include Truck and personnel)	
Collection Labor	
Collection and Processing	Price
Solvent based paint high solids	
Solvent based paint low solids	
Loose packed flammables	
Aerosols	
Batteries, lithium	
Batteries. Lead-acid	
Mercury debris	
4 ft Florescent tubes	
8 ft fluorescent tubes	
CFLs	
Loose pack oxidizers	
Loose pack liquid pesticides/herbicides	
Loose pack solid pesticides/herbicides	
Corrosives-Acid/Base	

Unknown Material	
Other Materials (list)	

NON-COLLUSION AFFIDAVIT OF OFFEROR

State of)	
County of)	
	, being duly sworn, deposes and says that:
He/She isof proposal;	the Offeror that has submitted the attached
He/She is fully informed respectable all pertinent circumstances respectations.	ting the preparation and contents of the attached proposal and of ecting such proposal;
Such proposal is genuine and is	not a collusive or sham proposal;
or parties in interest, including the or indirectly, with any other Of connection with the Contract for proposing in connection with subspacement or collision or conto fix the price or prices in the at or cost element of the proposal collusion, connivance, or unlaw interested in the proposed Contraction. The price or prices set forth in the tainted by any collusion, conspir	its officers, partners, owners, agents, representatives, employees, his affiant, has in any way colluded, connived, or agreed, directly afferor, firm or person to submit a collusive or sham proposal in which the attached proposal has been submitted or to refrain from ach Contract, or has in any manner, directly or indirectly, sought amunication or conference with any other Offeror, firm, or person tached RFP, or of any other Offeror, or to fix any overhead, profit or the response of any other Offeror, or to secure through any ful agreement any advantage against the CVWMA or any person act; and the attached Price Proposal Forms are fair and proper and are not acy, connivance, or unlawful agreement on the part of the Offeror res, owners, employees, or parties in interest, including this affiant.
(Signe	ed)
(Title))
Subscribed and sworn to before	me thisday of, 2024.
Notary	y Public, State of
My C	ommission Expires:

SECTION 8

OFFEROR'S SUBMITTAL CHECKLIST

All Offerors submitting a response to the CVWMA RFP 24-04 for Household Hazardous Waste Collection, Hauling, and Disposal Services should insure themselves that the conditions described in this RFP document have been met prior to submitting the proposal. The following checklist is provided to assist the Offeror in verifying the completeness of the proposal.

- 1. One (1) Original and Electronic Copy
- 2. Offeror's Proposal Form
- 3. Price Proposal Forms
- 4. Non-Collusion Affidavit of Offeror
- 5. Certificates of Insurance or Evidence Thereof and Surety Commitment Letter
- 6. Most Recent Financial Statements
- 7. Other Information as Required in the RFP

SECTION 9 ADDITIONAL INFORMATION CURRENT COLLECTION SITE LOCATIONS

				Estimated Annual
Location	Address	Category 1	Category 3	Volume (gallons)
GOOCHLAND				1,400
Central Convenience Center	1908 Hidden Rock Land	X		
Western Convenience Center	3455 Hadensville-Fife Rd	X		
HANOVER				4,050
Courthouse Convenience Center	7301 Courtland Farm Rd	X	X	
Beaverdam Convenience Center	18400 Beaverdam Rd	X		
Doswell Convenience Center	11224 Doswell Rd	X		
Elmont Convenience Center	11045 Lewistown Rd	X		
Mechanicsville Convenience Center	7427 Verdi Ln	X		
Montpelier Convenience Center	15188 Clazemont Rd	X		
Hanover County Fleet Services	11375 N. Lakeridge Pky	X		
HENRICO				2,750
Springfield Road Public Use Area	10600 Fords Country Ln	X		
Charles City Road Public Use Area	2075 Charles City Rd	X		
NEW KENT				1,900
Rt. 612 Refuse Collection Center	7050 Airport Dr.	X		
Rt. 618 Refuse Collection Center	6301 Olivet Church Rd.	X		
Rt. 634 Refuse Collection Center	17120 Polishtown Rd.	X		
Rt. 647 Refuse Collection Center	12400 Old Telegraph Rd.	X		
POWHATAN				650
Powhatan Convenience Center	2407 Mitchell Rd	X		
COLONIAL HEIGHTS				440
Colonial Heights Recycling Center	2701 Conduit Rd	X		
RICHMOND				3,100
East Richmond Rd Convenience Center	3800 East Richmond Rd	X		

PUBLIC NOTICE CENTRAL VIRGINIA WASTE MANAGEMENT AUTHORITY 2100 W. Laburnum Ave., Suite 105 Richmond, VA 23227

Request for Proposals: RFP 24-04

The Central Virginia Waste Management Authority (CVWMA) is seeking proposals for collecting, hauling and disposing of household hazardous waste at various sites located within its service area. The Contract or Contracts resulting from this Request for Proposals will be for a five-year period beginning on or before July 1, 2024. Written responses must be addressed to the CVWMA and received no later than 2:00 p.m., Friday, March 29, 2024. A mandatory pre-proposal meeting will be held on Thursday, February 29, 2024 at 10:00 a.m. A copy of the full Request for Proposals is available at www.CVWMA.com or from the CVWMA, 2100 West Laburnum Avenue, Suite 105, Richmond, VA 23227; (804) 612-0553. Additional information regarding this Request for Proposals may be obtained by contacting Rich Nolan, Director of Operations, (804) 612-0553 or rnolan@cvwma.com.